

Message Text

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PAGE 01 MADRID 03994 241514Z
ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 DODE-00 NSAE-00 USIA-15
TRSE-00 ERDA-07 CIAE-00 COME-00 /042 W
-----242153Z 022824 /64

R 241416Z MAY 77
FM AMEMBASSY MADRID
TO SECSTATE WASHDC 419

UNCLAS MADRID 3994

E.O. 11652: N/A
TAGS: ESTC, SP
SUBJECT: RECOMMENDATION UNDER THE DIB-678P PROCEDURE-SANZ
SAGREDO INDUSTRIA ELECTRONICA, MADRID

REF: STATE 112538

1. EMBOFF VISITED FIRM SANZ SAGREDO MAY 23 AND DISCUSSED
PROPOSED IMPORTS FROM VARIAN AS WELL AS GENERAL OPERATIONS
OF COMPANY. INFORMATION IN 1973 WTDR GENERALLY STILL
CURRENT EXCEPT TOTAL ANNUAL SALES ARE NOW ABOUT 20-25
MILLION PESETAS COMPARED TO 8 MILLION PESETAS FOUR YEARS
AGO. JOAQUIN SANZ ALCONCHEL IS SON OF OWNER, MANUEL SANZ
SAGREDO, AND TWO MANAGE FIRM TOGETHER. DURING EMBOFF'S
VISIT FOUR WORKERS WERE OCCUPIED IN SMALL BASEMENT PLANT
ASSEMBLING LARGE FM TRANSMITTERS.

2. EMBOFF WAS TOLD THAT FIRM EXPECTS TO IMPORT APPROXI-
MATELY \$100,000 WORTH OF TUBES AND OTHER DEVICES THIS YEAR,
OF WHICH PROBABLY \$3,000-\$5,000 WOULD COME FROM VARIAN.
COMPANY IS INTERESTED IN INCREASING US BUSINESS IF
SATISFACTORY FINANCING CAN BE LOCATED.

3. RECOMMENDATION: EMBASSY RECOMMENDS APPROVAL OF
SANZ SAGREDO FIRM UNDER DIB-678P PROCEDURES.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: REPORTS, STRATEGIC TRADE CONTROLS, VISITS, BUSINESS FIRMS, EXPORT LICENSES
Control Number: n/a
Copy: SINGLE
Sent Date: 24-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MADRID03994
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Document Unique ID: 00
Drafter: n/a
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Film Number: D770185-0551
Format: TEL
From: MADRID
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770524/aaaaauqs.tel
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Litigation Code IDs:
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Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
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Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Retention: 0
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